

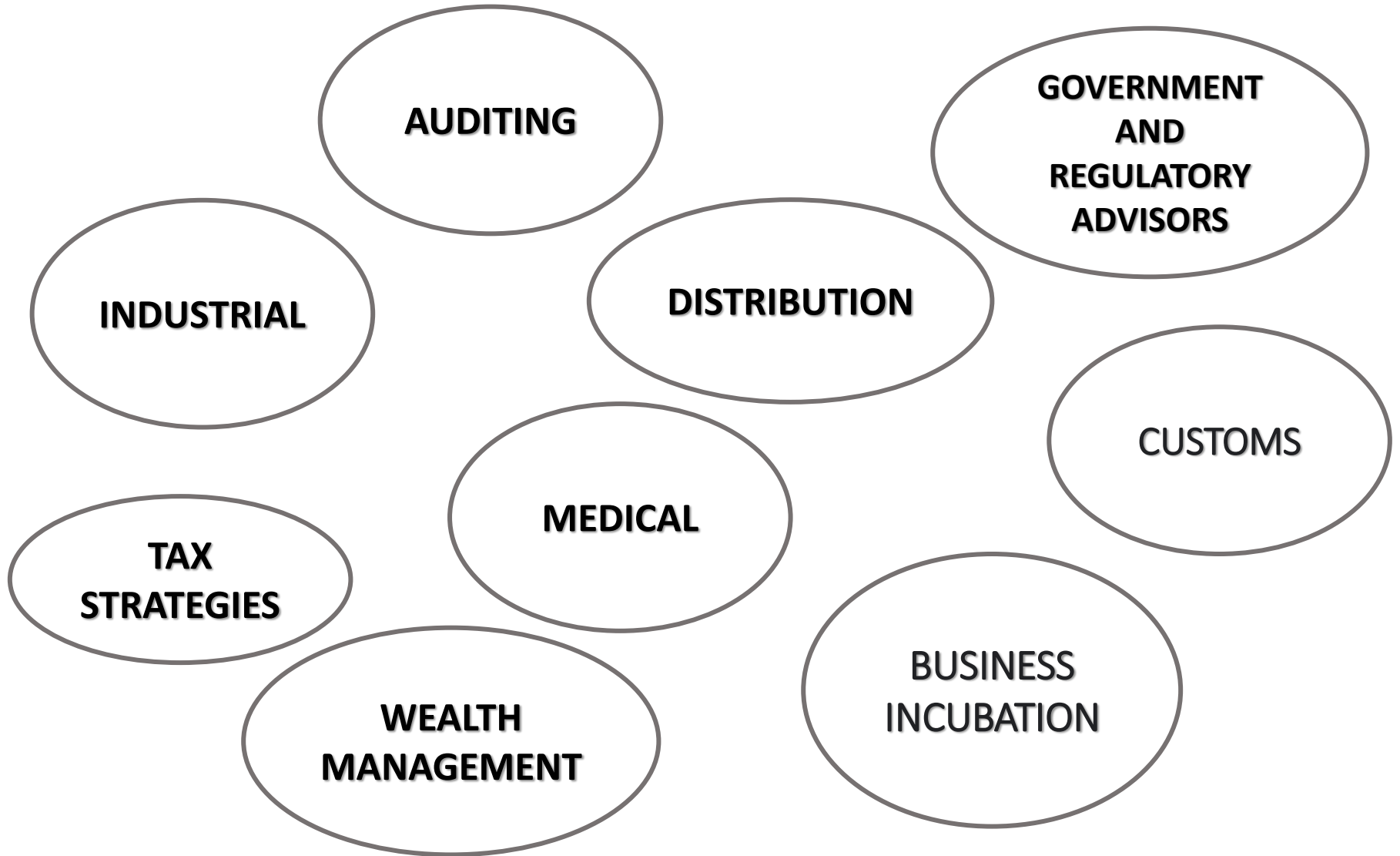


**OTUS KIPHO**, along with its sister companies **LAING International Business Solutions and Kipho Home Products**, has more than 40 years of Experience in the international market developing practical and innovative solutions using our expertise within all of our industries we deal with. In the wake of COVID19, we became an official distributor of PPE and converted one of our textile facilities to manufacture masks to help relieve the shortage in Mexico in April 2020. We began to expand in the medical market business and becoming one of the leaders the market for medical equipment and project management regarding Covid related challenges globally. With our alliance to OTUS and the synergies between the two company's we have jointly expanded our diversification into nine categories



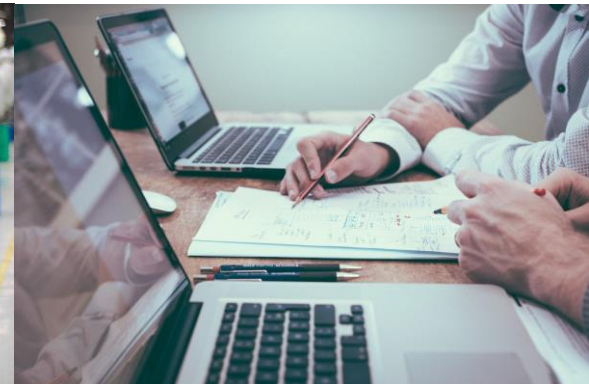
## WHY OTUS KIPHO DOES WHAT DOES

We believe that with the **Right People in the Right Places** within any particular supply chain, is the difference between a good company and a **great one**. Our job is to make sure you are connected with the right people giving you an edge over your competition.



## OUR SERVICES

EXPAND YOUR INFRASTRUCTURE WITH OTUS KIPHO TO ASSIST EVERY STEP OF THE WAY INCLUDING SALES AND MANPOWER. LET KIPHO DO ALL THE HEAVY LIFTING, WHILE YOU REAP THE REWARDS!



INCUBATION BUSINESS





## facilitates factory expansion

With years of experience in the Mexican market, we understand the protocols to ensure that your factories are up and running, in compliance with all regulatory powers.



**Legal Advice** to ensure that you have all your bases covered in terms of compliance, permits, insurance and much more.



Access to a **vast network of manufacturing lines**, meaning we can start producing your products efficiently while maintaining quality.



OTUS KIPHO



Access to the main chambers of Commerce.



Key Government relationships.

# INCUBATION BUSINESS



OTUS KIPHO

# PROJECT MANAGEMENT

## 3 PRINCIPAL AREAS

### MANUFACTURING



**BUSINESS  
MANAGEMENT**

**CORPORATE  
LEGAL, &  
FINANCIAL  
STRATEGIES**



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INCUBATION BUSINESS



## IMPORT/EXPORT Strategic Entry Points

Kipho has access to a wide range of entry points ranging from **International Airports**, **International Ports** on both the Northern and Southern borders of Mexico.

**NATIONAL &  
INTERNATIONAL  
Custom Clearance**

**Door-to-Door  
Freight Service**

**BOND  
Process**

**Warehousing US/Mex**



## MANUFACTURING AND DISTRIBUTION









### Insumos de Seguridad Sanitaria COVID-19



## MANUFACTURING AND DISTRIBUTION

diomics



Antibody Nasal Spray





# Vaccine Handling using MEDI CABs Temp Controlled Container

A cold storage unit with "Temperature Control" is required at each Country Level it should have power back up or solar power to ensure continuous power supply ! The Vaccine will be delivered at Country Level main vaccine handling. The Vaccine will be delivered to each Health Representative using the Local Transport having cold storage temp controlled handling unit.

Our cold storage off grid solution will be used in African countries where organisations don't have the cold storage solution. MediCab units will be used in African countries for the T3 [test/track/treat] program.

**Project status:** Ready for financing

Partners for the project



MEDICAL

## Smart IT & Blockchain Technology for COVID19 Monitoring

**Mission** – Leverage Artificial Intelligence Technology and Blockchain that power innovative Smart In Vitro Diagnostic (IVD) medical devices that can rapidly detect the IgM and IgG anti body through an Antibody Rapid Detection System (ARDS).

**Detect** – To enable the fast detection of infectious disease outbreaks.

**Protect** – To protect lives and livelihoods by providing data and analytics for disease management and control.

**Save** – To help save lives by giving the patient and the Health Care System the right data at the right time that leads to the right outcomes.

Project status:

Ready to deploy  
JV Production available

Partners for the project



# COVID19 Control using T3 Program

Test, Track and Treat ( T3 Program ) to control the COVID19 spread



## TEST



Test more and more people in the region for COVID19



## TRACK



Track COVID19 Patients using Mobile App to Monitor Spread



## TREAT



Treat COVID19 Positive Patients using Vaccine & Medicines





OTUS KIPHO delivers Industrial Solutions to localized marketplaces, traversing international borders and facilitating your projects.



Strategic Alliance Laing



OTUS KIPHO



Gobierno de  
**Coahuila**



PARA TODOS  
**Dgo**



CHIAPAS  
GOBIERNO DEL ESTADO

**REGAL**



**KIA MOTORS**



**Meridian**



**nemak**



**MAKINO**



HYUNDAI



PERFECT RAPID CO., LTD.



**TUPY**



**JOHN DEERE**



**Hirata**

The Global Production Engineering Company



OUR CLIENTS





OTUS KIPHO

# THANK YOU!



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